



**Do the Right Thing • Compassionate Accountability • Humble Confidence • Balanced Drive • Bold Action**

***About The Firefly Group***

The Firefly Group invests in growth-oriented, lower-middle market companies. We have a proven track record of closing investments and partnering with management teams to build companies of lasting value. The Firefly Group is currently pursuing new platform investments as well as add-on acquisitions for current partner companies.

***Investment Criteria***

	<b>New Platform Investments</b>	<b>Add-on Acquisitions</b>
<b>Geography</b>	<ul style="list-style-type: none"> <li>Continental U.S.</li> </ul>	<ul style="list-style-type: none"> <li>Continental U.S.</li> </ul>
<b>Company Size</b>	<ul style="list-style-type: none"> <li>EBITDA of at least \$1 million</li> </ul>	<ul style="list-style-type: none"> <li>No restrictions</li> </ul>
<b>Operating Profile</b>	<ul style="list-style-type: none"> <li>Healthy, growing industry</li> <li>Defensible market position</li> <li>Demonstrated track record of revenue growth</li> <li>Stable margins</li> <li>Limited customer concentration</li> <li>Quality management team</li> </ul>	<ul style="list-style-type: none"> <li>Solid fit with existing platform investment</li> </ul>
<b>Industries</b>	<ul style="list-style-type: none"> <li>Most, with some exceptions (e.g., oil/gas, real estate, biotech)</li> </ul>	<ul style="list-style-type: none"> <li>Aerospace</li> <li>Building products</li> <li>Medical transportation</li> </ul>
<b>Investment Types</b>	<ul style="list-style-type: none"> <li>Equity (common or preferred)</li> <li>Majority or minority investments</li> <li>No start-ups</li> </ul>	<ul style="list-style-type: none"> <li>Buyouts</li> </ul>

Firefly’s purpose is helping our businesses and teams realize their full potential by investing in and partnering with high potential management teams to build great lower-middle market companies.

***Contact***

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**Current Investments**

 <b>CAPITAL LIGHTING</b>	<p><b><u>Capital Lighting</u></b></p> <ul style="list-style-type: none"><li>• Columbus, OH</li><li>• Specialty, value-add lighting distribution</li><li>• <a href="http://www.capitallightinginc.com">www.capitallightinginc.com</a></li></ul>
<p><i>Dealers</i></p> <hr/> <p>W H O L E S A L E</p> <p><i>"Serving the Midwest Since 1963"</i></p>	<p><b><u>Dealers Wholesale</u></b></p> <ul style="list-style-type: none"><li>• Indianapolis, IN</li><li>• Manufacturer, distributor, installer of specialty building products</li><li>• <a href="http://www.dealerswholesale.com">www.dealerswholesale.com</a></li></ul>
	<p><b><u>Express Medical Transporters</u></b></p> <ul style="list-style-type: none"><li>• St. Louis, MO</li><li>• Non-emergency medical and student transportation</li><li>• <a href="http://www.rideemt.com">www.rideemt.com</a></li></ul>
	<p><b><u>EOS Worldwide</u></b></p> <ul style="list-style-type: none"><li>• Detroit, MI</li><li>• Provider of integrated system and tools that help business owners and leadership teams get the most from their businesses</li><li>• <a href="http://www.eosworldwide.com">www.eosworldwide.com</a></li></ul>
	<p><b><u>KIHM Metal Technologies</u></b></p> <ul style="list-style-type: none"><li>• Brazil, IN</li><li>• Exotic alloy and tooling manufacturing with engineering solutions for commercial and military aerospace industry</li><li>• <a href="http://www.kihmmetaltech.com">www.kihmmetaltech.com</a></li></ul>